

## TRUTH TECHNOLOGIES EMPLOYMENT OFFER:

### Internal Sales – Profile/Job Description

#### **Position Background and basic requirements:**

TruthTechnologies is a 22+ years company specialized in providing a best-in-class SaaS application that is used by its customers across the world to perform AML/KYC Compliance.

The bulk of TTI's customers are located in North America, the Caribbean, Europe and Central and South America, hence the advantage of speaking both English and Spanish; additional popular languages (such as Arabic, Chinese and Hindi) are considered a plus.

The position is located in Naples (FL).

The successful candidate (M/F) must have a passion for communicating with Customers over the phone in any of the mastered languages.

The candidate must also be very well organized and be capable of interfacing with both the company CRM (SalesForce) and Accounts Payable system (QuickBooks) for which a training will be provided.

The candidate should also be comfortable speaking via video and conferencing.

The retained candidate will be outgoing, communicative and like to work in a small company with staff in Naples and Miami, Florida and in Europe (Luxembourg and Belgium).

#### **Job Description:**

AML/KYC: through both in-house and external training, the ideal candidate will become conversant with the various markets of the AML/KYC across the world, but also understand the role and responsibilities of Compliance Officers. The candidate will provide customers and prospects feedback to the company so that the AML/KYC application – Sentinel – improves over years by including the needs and remarks collected during conversations with prospects and customers. The tasks in this position are summarized as:

- Internal Sales – Outgoing calls (Primary function):
- Sales & A/P administration: Feed SalesForce and operate A/P in QB
- Sales Office Administration
- Sales Support Administer and participate to fairs and exhibitions